

To whom it may concern

Sainsbury's Supermarkets Ltd  
Coventry Store Support Centre  
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Coventry  
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**J Sainsbury Roll-Out of Aerofoil Technology**

In November 2017, Sainsbury's awarded a contract to Aerofoil Energy Ltd to supply and install Aerofoil and Aerosteer technology across our supermarket and convenience estate. The details of the programme were as follows:

Project duration:	February 2018 to March 2019
Installation timeline:	30 weeks
Number of stores fitted with Aerofoils and Aerosteers:	1,380
Total number of Aerofoils installed:	350,000
Total number of Aerosteers installed:	25,000

In conjunction with our delivery teams, the programme was project-managed by Aerofoil Energy Ltd, who arranged for the manufacture, quality-control and delivery of materials, and the coordination and oversight of the installations. Aerofoil Energy implemented its Risk Assessment Method Statements and Golden Rules in full compliance with Sainsbury's own Health and Safety policy framework. Aerofoil Energy also managed communications with Sainsbury's own project team such that all parties were kept fully informed throughout the programme.

Overall, the project was completed on time and on budget, and to the full satisfaction of Sainsbury's.

Signed:



Name: Patrick Dunne

Position: Director of Group Procurement, Cost Based Transformation and Property